# What is the MERS® eRegistry?

The MERS® eRegistry is the system of record that identifies who is in control of the eNote. It points to the Location of the authoritative copy of the eNote, stored by a custodian in a secure electronic vault.

The MERS® eRegistry is essential in the eMortgage world. More lenders are closing eNotes and the transfers of the eNotes in the secondary market are reflected on the MERS® eRegistry.

The MERS® eRegistry is one of multiple functions utilized by Participants to satisfy the Control requirement of Section 201(c) of the E-SIGN Act and Section 16(c) of the UETA with respect to a transferrable record ("eNote"). Its role is to be the authorized source to identify the party that has Control of the eNote and the Location (i.e., the party that maintains the Authoritative Copy of the eNote). Each Participant is responsible for determining that all the functions, including the MERS® eRegistry as set forth herein, utilized by the Participant and its service provider(s) constitute a system that satisfies the Control requirements of Section 201(c) of the E-SIGN Act and Section 16(c) of the UETA. Under the terms and conditions of the GSE Uniform Electronic Promissory Note, all transfers of the eNote are required to be registered on the MERS® eRegistry.

## What is MERS® eDelivery?

MERS® eDelivery provides a secure method for distributing eMortgage packages from one MERS® eRegistry user to another, using the existing MERS® eRegistry infrastructure and transaction security requirements.

Users can leverage MERS® eRegistry to send and receive electronic documents with any other user, at minimal cost. MERS® eDelivery only delivers the packages; it does not open or access the packages in any way.

#### WHAT DOES THE MERS® eREGISTRY DO?

When a lender registers an eNote on the MERS® eRegistry, the registration process:

- Uniquely identifies the eNote's current Controller and Location of the Authoritative Copy
- Validates the MIN Mortgage Identification Number (the unique identification number for a registered eNote)
- Stores the unique digital signature (hash value) of the eNote

- Validates the identity of a lender
- Confirms the registration is complete
- Prevents duplicate registrations
- Sends a confirmation to a lender
- Stores key information to readily identify the loan

#### WHAT DOES MERS® eDELIVERY DO?

When a MERS® eRegistry user transfers electronic documents using MERS® eDelivery, the process:

- Validates the MIN (Mortgage Identification Number) associated with the electronic document
- Validates the identity of the sender and the recipient
- Confirms the receipt of electronic documents by the recipient
- Maintains an audit trail of all deliveries
- Allows the recipient to notify the sender after the recipient opens the eDelivery package



## MERS® eRegistry FAOs

#### Q. What is the MERS® eRegistry?

A. It is the authorized registry that identifies "system of record" for participants that the current Controller (holder) and Location control eNotes, does MERS® eRegistry (custodian) of the Authoritative Copy of an handle the disbursement of closing funds? eNote. The Controller of an eNote can have A. No. Closing funds are disbursed as they the equivalent rights as that of a "Holder" would be with the closing of a paper note. in Due Course" of a paper negotiable promissory note. The MERS® eRegistry is **Q. How did the MERS® eRegistry get** the mortgage industry's "system of record" **started?** for holders of eNotes.

mortgage loans.

UETA with respect to a transferrable record MERSCORP as the provider of the system. ("eNote"). Its role is to be the authorized source to identify the party that has Control Q. Why eNotes? What is the benefit? the MERS® eRegistry.

#### Q. Do buyers of eNotes require the use of the MERS® eRegistry?

A. Yes. GSE Uniform Electronic Promissory I need to do? use of MERS® eDelivery.

# Q. Does the MERS® eRegistry store

eNotes on behalf of the Controller.

Q. Since the MERS® eRegistry is the

mortgage industry (lenders, servicers, and a MIN, and immediately sell them to A national eNote registry is part of the investors and vendors) came together an investor who will do the registrations industry's response to develop systems under the auspices of the Mortgage Bankers for you. This is called a Broker/Delegatee that can rely upon the Uniform Electronic Association to develop requirements for relationship. MERSCORP will set up your Transactions Act (UETA) and the federal a National eNote Registry, which were profile (as the Broker) on the MERS® Electronic Signatures in Global and National published in 2003. After that, MERSCORP eRegistry so that it allows another party Commerce Act (E-SIGN) to establish Holdings developed and launched the (your Delegatee) to name you as the initial legal effectiveness of electronic notes for MERS® eRegistry in 2004 based on these Controller and then do a transfer of control requirements.

The MERS® eRegistry is one of multiple The Mortgage Bankers Association Whichever scenario you choose, or role functions utilized by Participants to satisfy sanctioned the creation of a single, national you play (lender, broker, investor) we will the control requirement of Section 201(c) electronic note (eNote) registry system help you integrate and set up procedures of the E-SIGN Act and Section 16(c) of the and key industry players have supported and do any necessary transaction testing.

of the eNote and the Location (i.e., the party A. A promissory note in electronic form that A. Yes, but you must also sign the MERS® that maintains the Authoritative Copy of complies with an investor's requirements eRegistry Addendum. If you are not the eNote). Each Participant is responsible and registered with the MERS® eRegistry is currently a MERS® System Member, for determining that all the functions, eligible for sale to any User that complies you must sign the MERS Membership including the MERS® eRegistry as set forth with investor's requirements in the MERS® agreement and the Addendum. herein, utilized by the Participant and its eRegistry. Due to the lower costs of service provider(s) constitute a system handling and greater access to information, Q. What does MERS charge for using that satisfies the control requirements loans represented by eNotes can be more the MERS® eRegistry? of Section 201(c) of the E-SIGN Act and valuable to investors than the equivalent A. There is no additional membership Section 16(c) of the UETA. Under the loans using paper notes. Lenders can fee for signing the Addendum if you are terms and conditions of the GSE Uniform reduce costs with eNotes by streamlining already a MERS® System Member. There Electronic Promissory Note, all transfers of the post-closing and certification process, are transaction fees. Please reference the the eNote are required to be registered on eliminating transportation costs and MERS Pricing Schedule on our website for reducing costs associated with lost, current pricing. destroyed and missing paper notes.

## Q. If I want to originate eNotes, what do the need for an electronic document

Note requires the use of the MERS® A. There are two scenarios for originators A. No. MERS® eDelivery securely delivers eRegistry for eNotes that they purchase. of eNotes to interact with the MERS® documents in any electronic format Furthermore, GSE buyers also require the eRegistry direct, or through a trading (SmartDoc, PDF, TIFF, etc.). It does not

In the first scenario, you close loans with eNotes that contain the eNote clause and A. No. Organizations that are in the business a Mortgage Identification Number (MIN), of providing eVaulting services can store and register them on the MERS® eRegistry. This requires you, or your vendor, to have:

- connectivity with the MERS®
- eRegistery (via VPN)
- the ability to create the XML transactions required by the MERS®
- the ability to sign those transactions with a digital certificate.

In the second scenario, you close loans A. Key players from all sectors of the on eNotes that contain the eNote clause to itself

#### Q. Does my current MERS Membership allow me to start this process?

## Q: Does MERS® eDelivery replace management system and an eVault?

validate or store electronic documents.



mersinc.org

More questions? Visit the MERSCORP Holdings website at: mersinc.org/resources.

## What does MERS® eRegistry do for you?

#### LENDERS

- Streamlines the closing experience
- Strengthens collateral security

#### SETTI EMENT AGENTS

- Improves quality control and productivity
- Mitigates document fraud

#### **WAREHOUSE LENDERS**

- Improves control of collateral
- Reduces exposure to double-pledging

#### **DOCUMENT CUSTODIANS**

- Provides for more efficient and accurate note custodian processes
- Allows for automated note certification

#### **SERVICERS**

- Assists in automating post-closing audit of eNote servicing data
- Eliminates the risk of lost notes

## **INVESTORS**

- Enables faster and more efficient delivery to the secondary market
- Improves quality control and assists in fraud detection
- Eliminates risk of lost notes

#### Why eNotes?

## IMAGINE A MORTGAGE PROCESS THAT IS FAST. EFFICIENT AND SECURE.

Think about technological innovations, from a clunky telephone tethered to the wall that morphed into an untethered mobile device or a pad of paper that morphed into an electronic tablet.

Technological advancements shape the way you and your customers conduct business every day. Your customers make deposits into a bank account by simply taking a photo of a check and sending it using a mobile app. In addition, they receive direct deposits, shop and pay bills online. These e-commerce innovations save time and money for all parties.

The traditional mortgage process is lagging behind. There are still stacks of paper at the closing table, lots of documents to sign and tape flags to designate where a signature is needed. This is changing. eNotes are helping transform the paperintensive closing of a mortgage loan into a digital transaction.

#### WHAT ARE THE BENEFITS OF AN eNOTE?

- Shortens time at the closing table and improves quality control.
- Saves money by eliminating the cost associated with lost or missing notes.
- Ensures accuracy of note data and eliminates re-keying time and errors.
- Delivers operating efficiencies by improving pipeline management and the use of capital.

## MERSCORP Holdings, Inc. supports industry standards

- Mortgage Identification Number **(or MIN):** a unique 18-digit tracking greatly reduce the time and effort number that is added to the security instrument and electronic promissory note at the time of origination.
  - MISMO XML data standards: required for business partners to create new data interfaces with each other.

• Organization ID number (or Org **ID):** a 7-digit number assigned by MERSCORP Holdings that uniquely identifies MERS® System Members.

Now is your chance to experience new world innovation in the mortgage industry – get started today – before your customers demand it or regulators mandate it.

## Introducing the role of MERS\* eRegistry

Borrower eSigns an eNote at closing. The eNote contains both the MIN and language referencing the use of the MERS® eRegistry.

Immediately after closing, a lender registers the eNote on the MERS® eRegistry. The registration record shows the lender as the Controller (Owner) and the Location (Custodian) of the eNote, and Servicing Agent (if applicable).

When the eNote is sold or transferred, a lender initiates a transfer of control transaction to the new Controller.

If the Custodian of the authoritative copy of the eNote changes, there needs to be a transfer of Location to the new Custodian. Investors may require a change of Location as a condition of purchase.

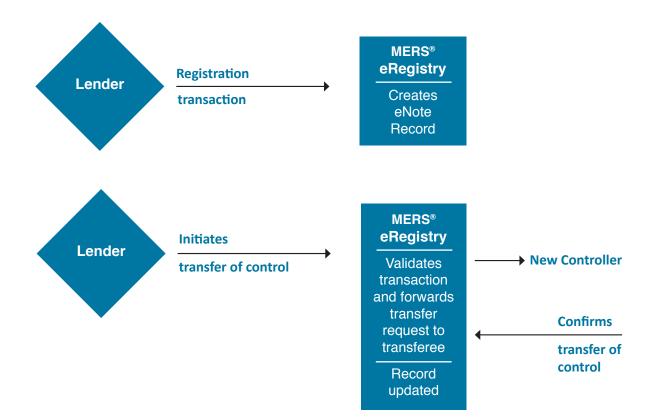
The largest investors require the use of MERS® eDelivery (secure electronic transfer) in this process.

The new Controller confirms the transfer request(s). The MERS® eRegistry record is automatically updated to show the new Controller (and Location, if applicable).

The Controller, or its Servicing Agent, is responsible for reporting servicing events (e.g., payoffs) to the MERS® eRegistry.

I All messages to and from the MERS® eRegistry are system-to-system XML transactions sent across a secure connection.

## **Registration and Transfer Process**



# **New World/New Language**

Paper World	Electronic World
Negotiable Instrument	Transferable Record ("eNote")
Original Note	Authoritative Copy of eNote
Possession	Control
Investor/Holder	Controller
Custodian	Location
Endorsement	Transfer of Control
Chain of Endorsements and Delivery	Transferable Record Audit Trail
Wet Signature	Electronic Signature

#### HOW DOES MY ORGANIZATION MOVE FORWARD WITH eNOTES?

- 1. Appoint an internal resource to lead the initiative
- 2. Gather additional information about how to implement eMortgages (To learn more, visit *mersinc.org/resources*)
- 3. Communicate with trading partners to assess their readiness
- 4. Engage with technology vendors
- 5. Revise your internal processes to accommodate new technologies and efficiencies

